**Job Title:** **Trade Officer- Agribusiness**

**Department:** **Programs**

**Reports To:** **Trade Specialist - Malawi**

**Location:** **Lilongwe**

**JOB SUMMARY**

Global Communities is a global development organization committed to working in partnership with communities worldwide to bring about sustainable, impactful changes that improve the lives and livelihoods of the vulnerable. Its mission is to create long-lasting, positive and community-led change that improves the lives and livelihoods of vulnerable people across the globe.

Global communities is seeking for a qualified **Trade Officer – Agribusiness** to be based in Lilongwe for a five-year USDA funded Agribusiness Investment for Market Stimulation (AIMS) program currently on the last 8 months, designed to bolster trade by increasing access to finance and expand markets for small and medium agribusiness enterprises operating in Kenya, Tanzania and Malawi.

S/he will assist the Trade Specialist in strengthening strategic value chains and in identifying gaps where project strengths can be applied to streamline the chain, enhance commercialization and expand the value and volume of Malawi’s agribusiness trade. S/he will participate in linking operators under a business case framework that augment likelihood of attracting bank financing appropriate for operators in their value chain---using tools of finance, ICT, and market-driven collaboration.

**ESSENTIAL DUTIES AND RESPONSIBILITIES**

* Develop and understand key value chain linkages and promote more efficient aggregation and distribution channels.
* Stimulate value chain integration able to meet end market demand and expand trade volume.
* Organize AIMS business to business fora opportunities including trade fairs with partner organizations.
* Organize and coordinate business advisory services for agribusiness SMEs.
* Represent the program at designated trade fora.
* Conduct regular visits to worksites to monitor the development and implementation Ensure trade related program databases are up to date.
* Develop and contribute to regular reports to monitor and share updates on progress.
* Support the documentation of program learning throughout the life of the program.
* Together with partner MIS provider develop publicity material for MIS public awareness campaigns.
* Maintain strict confidentiality of all privileged information on human resources and fiscal matters.
* Assist with any other duties as required by Supervisor /senior management.
* Work with Partners and adapt GC policies and procedures to the local context as well as adhere to the office standards of professionalism.
* Collaborate with the credit team to link ASMEs to agri-finance

**EDUCATION AND QUALIFICATIONS**

* Bachelor’s degree in Agriculture, Agricultural Economics, Agribusiness.
* Advanced degree in a relevant field is an added advantage.

**SKILLS AND EXPERIENCE**

* At least 5 years in agricultural trade facilitation and investment.
* Familiar with value chains, gaps and deficiencies, and services/linkages needed.
* Marketing and Trade work in previous assignments.
* Experience providing Business Development Systems and market facilitation to SMEs.
* Experience in SME capacity building and SME credit linkages.
* Excellent understanding of Market Information Systems.
* Computer skills and a working knowledge of statistical software.
* Training experience on agribusiness marketing and finance.
* Advanced interpersonal communication skills, relationship building and organization skills.
* Sound grasp of business service provider network and linkages to agribusiness operators.
* Demonstrated understanding of challenges and opportunities facing Agro-SMEs in Malawi.
* Demonstrate the ability to work constructively in a team and negotiate solutions.
* Superior written and verbal communication skills and strong organizational skills.

**LANGUAGE SKILLS**

* Excellent command of English language including written and spoken.

**WORKING CONDITIONS**

* Based in the Lilongwe office with occasional travel within and outside the country as required to perform duties.
* Able to work at a computer keyboard for extended periods of time.

Apply via email to: **kevacancies@globalcommunities.org** Please Quote the position title on the email subject while sending your application, attach your CV and cover letter, to be received **not later than 4th February 2019**.

**Global Communities is an equal opportunity employer**